



**UPSTAIRS**  
TECHNOLOGY SOLUTIONS

# Your gateway to intelligent solutions.

Professional Technology Solution and software development services that drive innovation and growth for your business in Tanzania and beyond.

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# About Us

Upstairs Technologies Solutions is a technology company delivering advanced software solutions and smart-technology installations that help businesses operate more efficiently, securely, and transparently. Founded in 2025 and headquartered in **Mbezi Beach, Dar es Salaam, Tanzania**, we combine digital innovation with physical security infrastructure to support organisations across logistics, events, retail, real estate, and everyday services.

Our work bridges two critical needs in the region:

- (1) **Intelligent software that streamlines operations, and**
- (2) **Trusted on-site installations that protect homes, assets, and people.**

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We build proprietary products under the **SAKA** ecosystem and also develop custom software for clients seeking modern, scalable digital platforms. In addition, we supply and install high-end smart-security systems, automation solutions, and complete technology infrastructure.

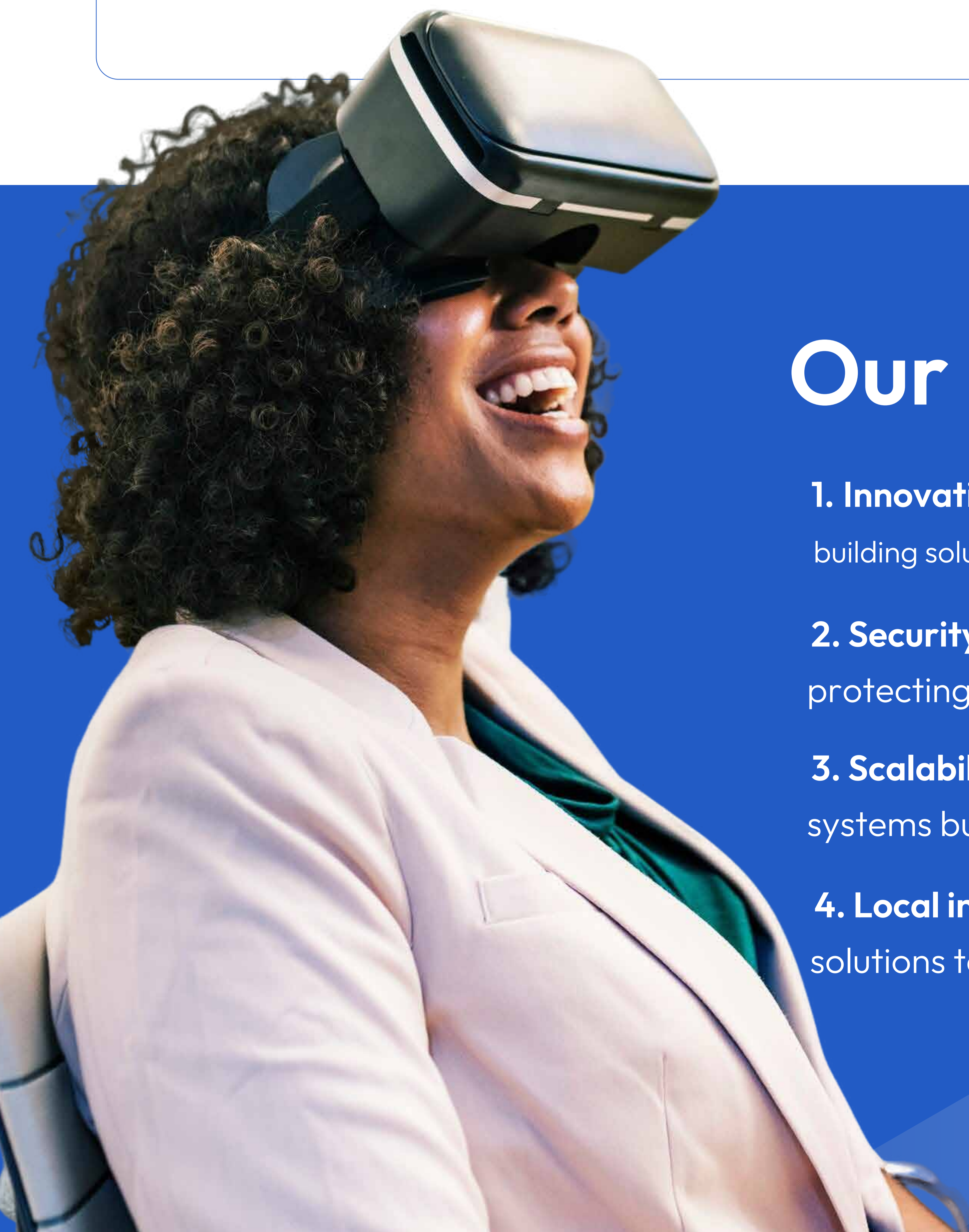


## Our Mission

To be the region's most trusted provider of integrated digital and smart-technology solutions—delivering convenience through our apps and peace of mind through physical security systems.

### Our Vision:

To lead Africa's transition into intelligent, interconnected, and secure digital ecosystems.



## Our Core Principle

### 1. Innovation with purpose

building solutions that solve real operational problems.

### 2. Security first

protecting people, property, and data.

### 3. Scalability

systems built to grow with businesses.

### 4. Local insight

solutions tailored for Tanzania and regional needs.



# 3



## Our Services

We provide a complete suite of **\*software development, smart-tech infrastructure, and security solutions** that support homes, SMEs, enterprises, and government institutions.

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Our expert technical team provides end-to-end services, including:

## A. Software Development & Technology Solutions:

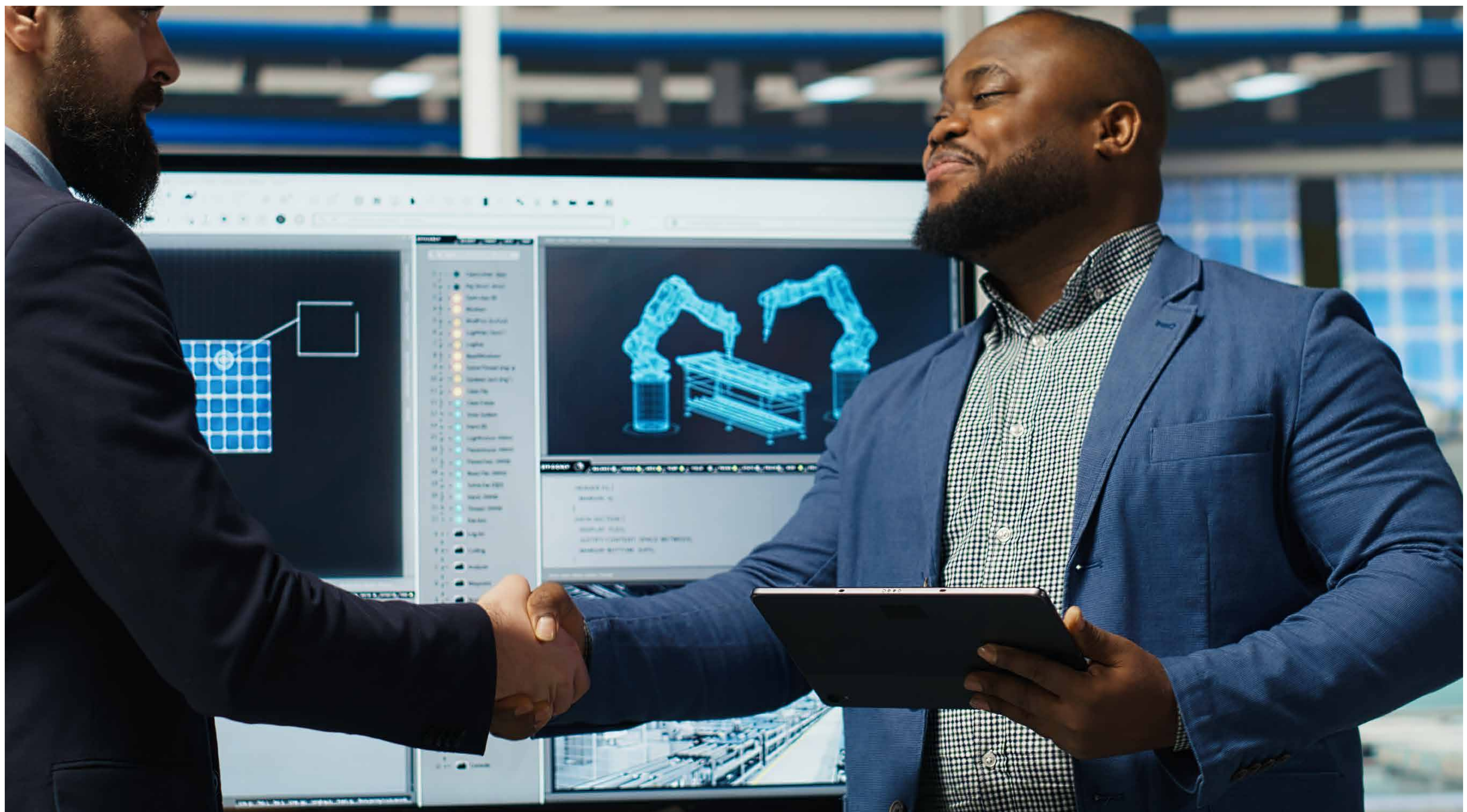
We design and build scalable, modern, and secure platforms for businesses.

### Our Capabilities

1. Custom web and mobile app development
2. Business automation & digital transformation
3. API integrations & system interoperability
4. E-commerce platforms & payment gateway integration
5. UI/UX design & product prototyping
6. Cloud deployment, DevOps & maintenance support

### Industries Served

Logistics, retail, events, transport, real estate, hospitality, professional services, and more.





# 2



## Our Products

THE SAKA ECOSYSTEM

We develop and operate an integrated suite of platforms designed for mobility, logistics, commerce, and experiences.

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This is a property of the Upstairs Group of Companies 2026.



# SAKA LOGISTICS

A next-generation logistics platform connecting **drivers, fleet owners, and customers** in a secure, transparent ecosystem. **Platforms:** Web & mobile apps for all user types.

## Key Capabilities

1. Real-time driver & vehicle tracking
2. Intelligent dispatching & route management
3. Fleet dashboards for operators
4. Transparent pricing & digital receipts
5. Secure communication between parties
6. Proof-of-delivery and digital verification

## Value Delivered

SAKA Logistics improves resource utilisation, enhances shipment visibility, and simplifies transport management for small and large operators across Tanzania and Africa.



# SAKA EVENTS

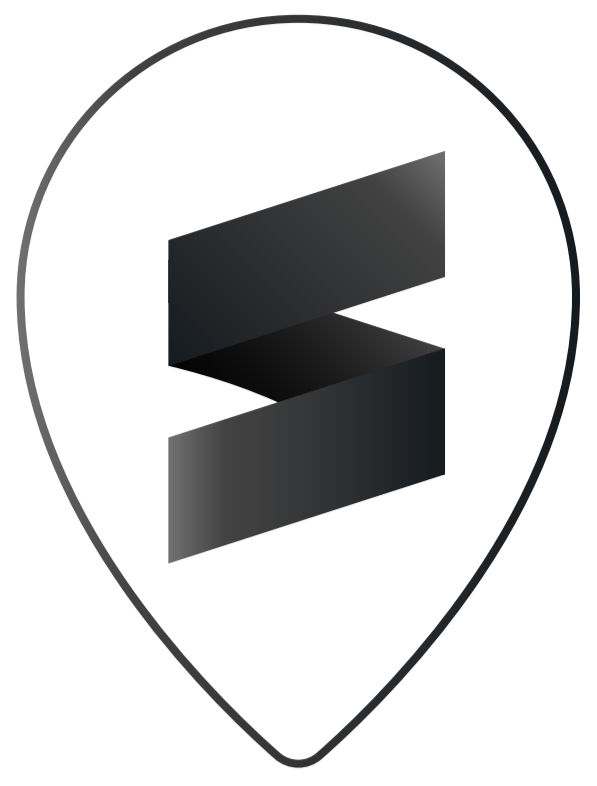
A unified marketplace and event-management solution connecting **event owners, planners, service providers, and attendees**

## Key Capabilities

1. Event creation & scheduling
2. Vendor marketplace for services
3. QR-based ticketing & check-in
4. Attendee discovery & booking
5. Sales reporting & insights

## Value Delivered

AKA Events simplifies how events are organised, executed, and experienced centralising logistics and vendor coordination into a single digital platform.



# SAKA FASTA



An on-demand delivery platform for food, groceries, retail stores, and everyday needs.

## Key Capabilities

1. Merchant onboarding & product listing
2. Real-time delivery tracking
3. Multi-store ordering
4. In-app payments & digital receipts
5. Order scheduling and instant dispatch

## Value Delivered

SAKA Fasta enables fast, reliable local deliveries—helping businesses reach more customers while offering consumers a modern, convenient shopping experience.



## THE SAKA ECOSYSTEM

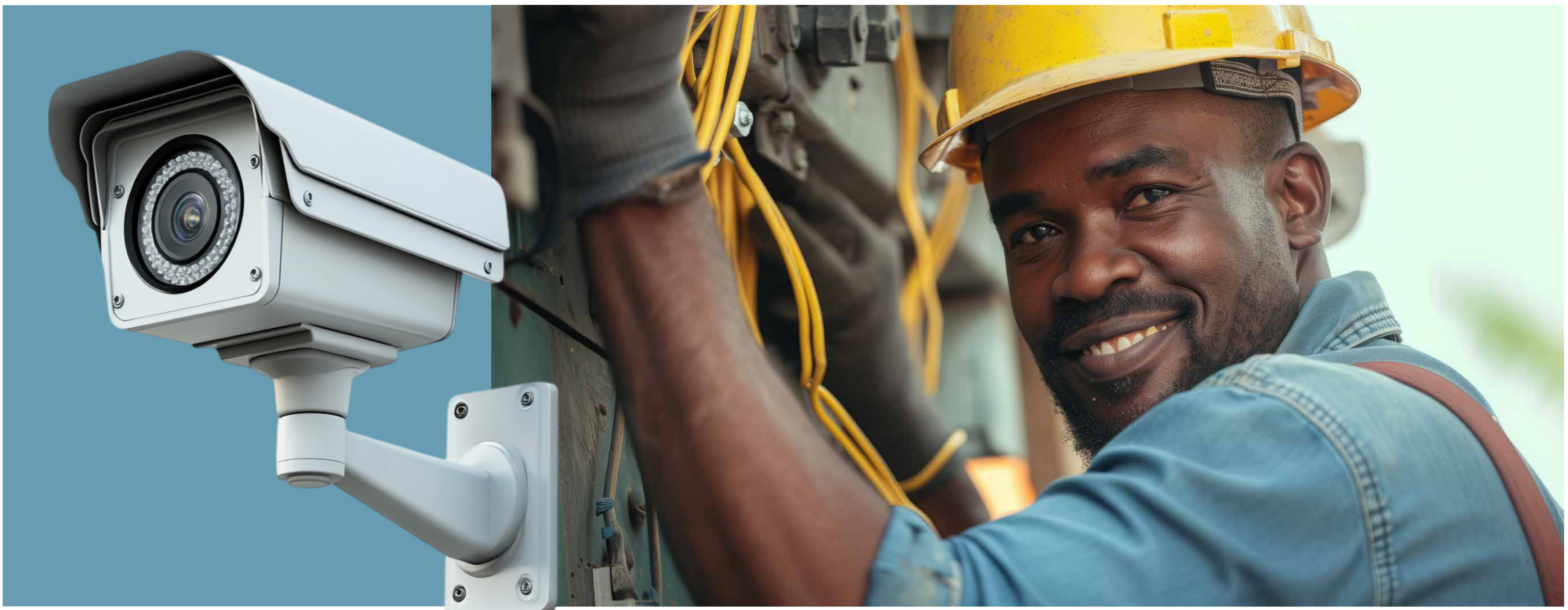
Our expert technical team provides end-to-end services, including:

## B. CCTV & Surveillance Systems:

High-definition surveillance built for reliability and remote monitoring

### Services Include

1. HD/4K camera installation (indoor & outdoor)
2. Network video recorders (NVR/DVR)
3. Remote viewing via mobile or desktop
4. Motion detection & event alerts
5. Integrated security dashboards



## C. Smart Home & Building Automation:

Transforming residential and commercial spaces into intelligent environments.

### Capabilities

1. Smart lighting control
2. Automated climate (AC/HVAC) control
3. Smart locks & digital access
4. Voice assistant integration
5. Security + automation unified systems



Our expert technical team provides end-to-end services, including:

## D. Electric Fence & Perimeter Protection:

Certified installations for homes, estates, business premises, warehouses, and gated facilities.

### Includes

1. Energizer systems and controllers
2. Anti-tamper & intrusion detection
3. Warning systems & signage
4. Backup power systems
5. Maintenance & compliance checks



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## E. Access Control & Alarm Systems:

### Includes

1. Biometric access systems
2. RFID & smart card entry
3. Intrusion alarm panels
4. Panic systems with direct alerts
5. Integration with CCTV and automation



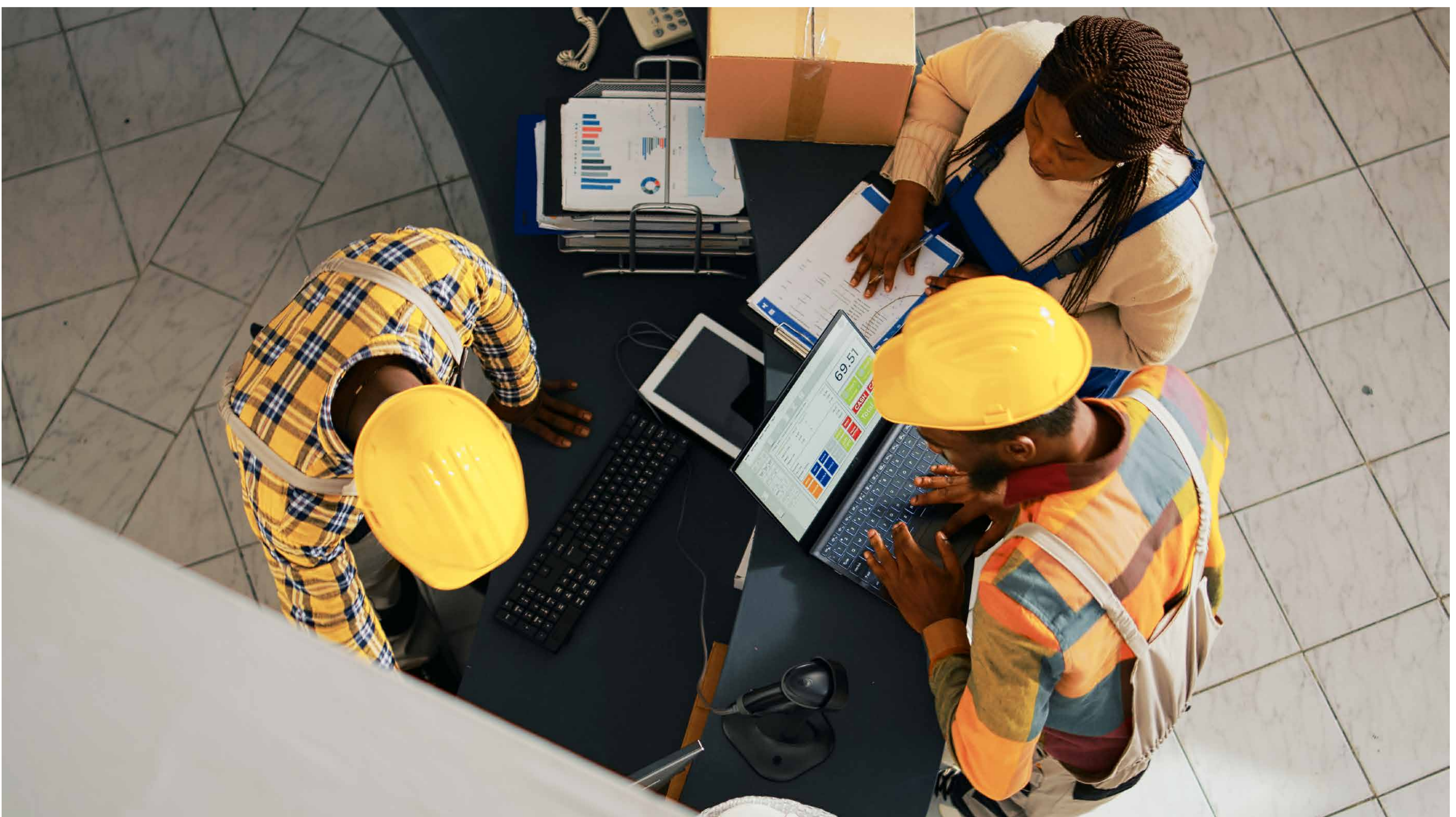
Our expert technical team provides end-to-end services, including:

## D. Technical Consultancy & Infrastructure:

Technical consultancy that translates complexity into clear, actionable strategy. Robust, scalable infrastructure built to support growth and resilience.

### Includes

1. Network setup & configuration
2. Structured cabling
3. Server installation & equipment sourcing
4. IT maintenance contracts
5. Site surveys & technology planning





# 4



## INDUSTRIES & SOLUTIONS

We provide targeted solutions across multiple sectors, combining advanced technology, strategic insight, and practical implementation to address the unique challenges of each industry we serve.

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## 1. Logistics & Transport

### Includes

1. Fleet-to-customer digital coordination
2. Real-time tracking and delivery insights
3. Secure communication and confirmations

## 2. Events & Entertainment

### Includes

1. Seamless ticketing and entry
2. Vendor management and catalogue systems
3. Event discovery and analytics

## 3. Retail & E-commerce

### Includes

1. Delivery integration
2. Digital ordering systems
3. Smart security for stores

## 4. Residential & Estates

### Includes

1. Smart-home installations
2. CCTV, alarms, and access systems
3. Electric fence and perimeter security

## 5. Corporate Offices & SMEs

### Includes

1. Automation and access control
2. Software workflow solutions
3. IT infrastructure deployments



# 5



## Why Choose US

We combine innovation, reliability, and industry expertise to deliver solutions that truly work in the real world. Our approach focuses on integration, scalability, and professional execution—ensuring every solution we deliver supports your business today while preparing it for tomorrow.

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# 1. Integrated offering

One provider for both **Digital systems** and **physical technology**

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# 2. Scalable, future-ready solutions

Products and services designed to grow with your business.

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# 3. Compliance & professionalism

Structured processes for proposals, BOQs, installations, software delivery, and after-sales support.

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# 4. Local expertise with regional vision

Deep understanding of Tanzania's operational realities, with scalable ambitions across Africa.



## CONTACT & PARTNERSHIPS

Whether you're looking to implement new technology, strengthen your infrastructure, or explore strategic collaboration, our team is ready to support you. Reach out to discuss your needs, request a quote, or start a partnership conversation with us.

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# Get in touch!

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-  Mbezi Beach, Dar es Salaam, Tanzania

## Work with **us.**

We welcome collaborations, business inquiries, and project requests

1. Business inquiries
2. Tender submissions
3. Partnership discussions
4. Custom software projects
5. Security and infrastructure requests